

Keep in mind...

Business rules enable the business to make better, more consistent decisions in day-to-day business activity

Learning by Doing: Techniques

Reduction
Elicitation
RuleSpeak
Decision Tables
Validation
Management

Policy vs. Rule

Business Policy: No new home-owner insurance during storm threats.
Business Rule: A home-owner policy must not be issued for a home within the 4-day cone of uncertainty for a storm.

Requirement vs. Business Rule

Requirement: Provide a feature to handle electronic funds transfer.
Business Rule: An employee expense reimbursement must be processed through electronic funds transfer.

How to find business rules?

Look for:
- Repetitive behavior in tasks
- Operational decision points
- Non-trivial areas of work
- Business rules embedded in code

Potential Anomalies

Conflict - rules contradict each other
Subsumption - the rule is already covered by another
Redundancy - rules state the same thing essentially
Similarity - rules that are potentially identical but have inconsistent specific qualifications

Definitional Rules

Computation Rules: "The net profit must be computed as the gross sales amount minus the overhead amount"
Derivation Rules: "A customer must be considered inactive if the customer has not placed an order in the past 3 years"
Decision Rules: Knowing how to decide something - Decision Table

Behavioral Rules

Behavioral Rules: Rules that people can violate; "A customer must have an assigned agent if the customer:
☞ has placed an order, and
☞ is not inactive."

Identifying Major Decisions

i.e. "Is the applicant eligible for auto-insurance?". For each major decision:
☞ Define business rules that apply to all sub-decisions of the major decision
☞ Estimate 5-10% of overall business rules within the major decision
☞ Estimate one-week effort per major decision (subject to scope)

Identifying Sub Decisions

i.e. "Has the applicant given acceptable evidence of insurance?" For each sub-decision:
☞ Define business rules that apply to all cases for a sub-decision first
☞ Systematically develop the business logic for each case within each sub-decision
☞ Estimate an average of 2 weeks per sub-decision (subject to scope)
☞ If steps 1-3 are done correctly, project team members can work on cases or sub-decisions in parallel

Addressing Breaches to Rules

1. Determine enforcement level (strictly enforced, guideline, etc)
2. Determine what messaging is needed in case of a breach
3. Determine business response in case of a breach

Reduction

Always clearly define each and every part of a business rule that is not cut and dry; "Kids must be in bed by 11:30 on school nights."
1. *Time-of-day rule:* Time-of-day is determined by parents' watch
2. *In-bed rule:* "In-bed" must be interpreted to include all of the following: Electronics off, lights off, you are in your own room/bed alone, you are washed up.
Continue with *School-night rule*, *Washed-up rule*, etc. until all remaining terms are derivable or computable.

Refinement

Remember to assign terms instead of keeping quantities/amounts in the business rule, i.e. "Customers must not be able to place more than 3 orders per day." becomes "Customers must not be able to place more orders than the *maximum number of orders per day*."

Handling Exceptions

Two rules: "A customer may have access to the warehouse only during regular business hours." and this exception "A gold customer must have access to the warehouse 24/7."
Become: "A non-gold customer may only have access to the warehouse during regular business hours; gold customers have access 24/7."



By tnbergeman

cheatography.com/tnbergeman/

Published 26th May, 2015.
Last updated 4th May, 2016.
Page 1 of 2.

Sponsored by [ApolloPad.com](https://apollopadd.com)
Everyone has a novel in them. Finish Yours!
<https://apollopadd.com>

Decision Tables

Use when you can identify a pattern but cannot create a computational formula.

1. List the potential outcomes
2. List the considerations (what do we have to consider in making this decision?)
3. Define the individual cases (what are the actual different inputs?)
4. Define a default and place at the top of the table



By **tnbergeman**

cheatography.com/tnbergeman/

Published 26th May, 2015.

Last updated 4th May, 2016.

Page 2 of 2.

Sponsored by **ApolloPad.com**

Everyone has a novel in them. Finish Yours!

<https://apollopad.com>